

1) Intro	NOTES
a) How we started City-Hydro b) Introductions	
2) The Grow-Room Environment	NOTES
 a) Heating and Cooling b) Humidity c) Lights d) Mylar e) Water Filter f) Automation g) Racks h) Plastics 	
3) Growing	NOTES
 a) Watering b) Substrata c) Trays and Spacers d) Seeds e) Lids f) Lighting e) Pads 	

4) Sanitation	NOTES
a) Traysb) Spacersc) Seedsd) Bucketse) Sprayer	
f) Hydrogen Peroxided	NOTES
a) Restaurant Week b) American Culinary Federation (ACF) c) Email/Linkedin d) Cold Call/Visiting e) Appointments f) Sample Trays g) Farmers Markets h) Other Venues CSA, Deliveries, Stores i) Top 12 microgreens j) Pricing Billing Payment k) Supply Chain 3 trays system / starting new clients l) Delivers	
6) Seedsa) USDA Certified Dealerb) Treated Seedsc) Bad Seeds	NOTES

7) Grow-Room/Tray issues	NOTES
a) Mold	
b) Root Rot	
c) Bugs	
d) Dry Pads	
c) Poor Germination	
f) Root Pad Penetration	
8) Regulation	NOTES
a) FSMA – Food Safety Moderation Actb) GAP - Good Agricultural Practicesc) Local	
9) PURE vs Organic	NOTES
a) Why	
b) Organic	
c) Seeds	
d) Water	
10) Company	NOTES
a) LLC	
b) Insurance	
c) Taxes	
d) Sales Tax	
e) License	
f) Permits	

1) Seeds	NOTES
a) Treatedb) Organicc) Bulkd) Companiese) Supply	
2) Watering	NOTES
a) Sprayerb) Top Watering Germinationc) Bottom Watering Vegetatived) Watering on the rack issuese) Issues	
3) Seeding Demo	NOTES
a) Densityb) Wet vs Dryc) Seeding Tray/Soaking Trayd) Pads	